

**Indian industry decries smear campaign against its pharma exporters**

**and Government also intrigued**

**New Delhi, September 25, 2014:** The India Brand Equity Foundation (IBEF), on behalf of the Government of India, has taken strong objection to a smear campaign being orchestrated by the Washington-based American Enterprise Institute (AEI) against the whole Indian pharmaceutical industry. It seems that the effort is to tarnish the image of the Indian pharma industry which it has painstakingly developed over the years and is often recognized as “Pharmacy of the World”.

In the latest instance, AEI has published the findings of a “study” as a working paper in the National Bureau of Economic Research (NBER) Working Paper series. The study has not been reviewed by any of the authors’ peers as is the gold standard in serious academic publishing. The study cites anecdotal evidence and hearsay, quoted earlier in the author’s other publications, as facts with established academic provenance.Cleverly, the Board of NBER distances itself from the contents of the report; yet parts are being reproduced under NBER’s name to give it credibility which is completely being otherwise

The study claims to assess “the quality of 1470 antibiotic and tuberculosis drug samples that claim to be made in India and were sold in Africa, India, and five mid-income non-African countries” based on samples “from pharmacies in 22 cities of 18 low- to mid-income countries between 2009 and 2012.” The conclusions of the study are disputed not only for methodology and ethics but also for the poor treatment of data sampling used.

“Quality is one of the major focus for pharmaceutical exports from India. Indian companies meet the quality requirements of all our importing countries. India looks at healthcare as a holistic issue rather than just commercial business,” said **Mr Sudhanshu Pandey, Joint Secretary, Department of Commerce, Government of India**

Commenting on the conclusions, **Mr. D G Shah, secretary general of Indian Pharmaceutical Alliance (IPA),** an industry body of twenty research-based Indian pharmaceutical companies: “The study recognizes that products with “Made in India” label may not be actually made in India. The study also recognizes that transportation and storage conditions could have impacted the quality of products. But ignoring these realities, it still attributes poor quality (of drugs at the consumer end) to manufacturers and the Indian pharma regulator.” This is not only strange but reflects of a smear campaign with an ulterior motiverather than actually being concerned about quality issues.

Faulting the study for its methodology, Mr Shah notes that “The samples were collected between 2009 and 2012. But the study does not clarify as to when and where the samples were tested and why did it take two years to write the Report.”

**Pharmexcil India Director General, Dr PV Appaji** has protested the lack of ethics in the study. “There seems to be a deliberate campaign to malign the Indian pharma industry. The minimum requirement would be to give an opportunity to the labelled manufacturers to give their comments against their test observations.”

Without regards to ethics, data collection and sampling techniques or even the primary protocols involved in publishing such research, the authors have made several allegations passing off as statistical conclusions from the so-called study. It is not known whether they have selected the test sample on a rational basis keeping in view the huge volumes of generics shipped from India or from a select few companies. It is surprising to note how they could identify the products as unregistered. If they are known to be unregistered, it is possible that small quantities might have entered market channels from local or other than Indian sources. In all fairness, when such results are found, they should have also contacted Pharmexcil or Indian drug regulator in advance and ascertained the facts. By disclosing the results of their test after about two years, they have forbidden the manufacturers even to test/ retest their reference/ control samples as maintained by them under Drugs and Cosmetics Act of India. Majority of them would have crossed 'date of expiry ' as shown on the labels.

In fact, Pharmexcil’s Dr Appaji points out at least eight technical issues with the sampling and data techniques. Some of these are: Samples are not authenticated either from the source or from the regulators of the local country; samples were not referred to manufacturers to ascertain their genuineness; Minilab protocols are used to analyse the drugs, which is not taken as conclusive analysis; the authors have not recorded or stated about the storage conditions at which samples were stored and collected;samples drawn from Africa are not registered in their country; Authors have not ascertained the source of supply of the drug and not indicated in the report. They directly pointed out that they are from India; the names of the manufacturing firms were not disclosed; the study fails to indicate the reference standards used.

“On the above observations, the report has no value on the face but they have published this report to damage the image of India in the international market,” Dr Appaji said.

IPA’s Mr. Shah points out that the internal inconsistencies in the report which has been designed to “pass off pre-conceived notions and a hidden agenda in the garb of a scientific study.” For instance, Shah notes that “of the 1,470 samples tested, 91% “passed” for India (according to the template set out by the authors), 83.7% for Africa, and 95.2% for Non-Africa (China, Brazil, Russia, Turkey, and Thailand). However, it tested only one product (Ciprofloxacin) for Non-Africa to conclude that quality of product in Non-Africa were better than for India.”

AEI is an independent, [non-profit](http://en.wikipedia.org/wiki/Nonprofit) organization, supported primarily by grants and contributions from [foundations](http://en.wikipedia.org/wiki/Foundation_(charity)), [corporations](http://en.wikipedia.org/wiki/Corporations), and individuals. According to the disclaimer clauses in the study, “The Legatum Institute funded the collection of medicines and testing and a grant from the Social Sciences and Humanities Research Council of Canada provided subsequent funding to cover analysis of drug samples.” Realising the serious damage that such an irresponsible report is trying to make, the pharma industry has asked the Government of India to initiate legal proceedings against all concerned.

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**About IBEF**

India Brand Equity Foundation (IBEF) is a Trust established by the Department of Commerce, Ministry of Commerce and Industry, Government of India. IBEF's primary objective is to promote and create international awareness of the *Made in India* label in markets overseas and to facilitate dissemination of knowledge of Indian products and services. Towards this objective, IBEF works closely with stakeholders across government and industry.

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